

# Account Manager for the Western part of Czech Republic

Fully Remote

📍 Western Part of the Czech Republic

€ 90.000,-- CZK/ Month

A011519



Join a Leading Innovator in Fluid Control Systems as an Account Manager for the Western part of Czech Republic!

Are you ready to be a part of a prestigious Austrian company renowned for its cutting-edge fluid control technologies?

Our client, a top-tier manufacturer of industrial measurement, control, and regulation systems for gases and liquids, is seeking a dynamic Account Manager to drive growth in the Czech region.

## About the Company:

- Over 70 years of tradition and excellence in the industry
- A family-owned business with financial independence
- More than 3,000 employees across 36 offices worldwide
- Significant investments in in-house R&D

## What our client offers:

- An opportunity to work with advanced systems and solutions, from individual valves, sensors, and regulators to complete automation and fluid systems
- A role where your expertise will make a real impact in various industries, especially in engineering, food processing, and pharmaceutical industries
- A company culture that values innovation, collaboration, and continuous improvement

## As the Account Manager, you will:

- Evaluate client-specific situations and propose tailored technological solutions
- Demonstrate not only sales acumen but also technical know-how
- Be the face of the company in the Czech market, managing client relationships and driving business development
- Proactively acquire new clients and identify new business opportunities
- Manage existing customers and develop solutions with the engineering team to meet their needs
- Report to the headquarters in Austria, with strong support from a dedicated administrative and technical team based in Brno



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Consultant

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## Who We're Looking For:

- A professional with a strong sales background and technical expertise
- Minimum 5 years of experience in sales of technical products, preferably in the electrical, engineering, or industrial automation sector
- Self-reliance and reliability, as this role is based out of a home office with self-managed scheduling
- Fluency in Czech as well as English or German is essential

## Why Join Our Client?

- Be part of a financially stable and independent company
- Engage in meaningful work that contributes to the development of innovative technologies
- Enjoy the flexibility of a home office while being supported by a skilled team

If you are passionate about technology, have a knack for sales, and are looking for an exciting role in a stable yet innovative company, we want to hear from you!

Apply Now and Become a Key Player in a Global Success Story!

## Ihre Benefits



HOME OFFICE



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