

Sales Engineer (f/m/d)

Slovakia – Slovenia – Croatia

Vienna

€ 60.000,-

A011522



Our client is a **Global Player** providing comprehensive **building installations for business and industry**.

As we **grow our organisation** to support clients and business partners in 3 selected countries, we are now looking for the

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Purpose of Role

- Assist Regional Manager in all business matters
- **Technical & commercial support** of local distributors
- **Contribute to growing the business** in terms of market share, sales & profitability

Key tasks & responsibilities

- Support partners to **acquire & service** designers, architects, clients for cooling & heating installations
- **Prepare & submit proposals** under guidance of Regional Manager
- **Cooperate** with inside sales and supply chain departments
- Reporting to Regional Manager

Requirements

- Graduate in engineering with HVAC –focus or equivalent to HTL education in Austria
- 3–5 years **experience in technical sales support**
- Exposure to project business
- Good understanding of **commercial and supply chain parameters**
- **Fluent in English** plus – optional – Slovakian or Serbo–Croatian language
- **Mobile and willing to travel** 25% within designated 3 –country sales region
- Residence within larger Vienna area of advantage

Personality

- **Service- and client centric working attitude**



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- Ambitious and willing to learn
- Good **communication and networking skills**
- Dynamic, well-structured and dedicated to tasks & team

We offer both a **diverse and demanding role** within a successful and growing group. Subject to qualification and working experience, your **annual gross salary** will be **€ 60,000.- plus performance-based bonus and a company car**. Place of work is the Regional **Headquarter in Vienna**.

If we captured your attention and interest, **please send your cv in English** to our Consultant Mag. Erwin Kretschner (e.kretschner@pendlpiswanger.at). Code „A011522“

Ihre Benefits



DIENSTAUTO



HOME OFFICE



DURCHGEHENDE BETREUUNG

